

Message Text

UNCLASSIFIED

PAGE 01 GUAYAQ 00941 051952Z

70

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
----- 064200

R 051829Z JUN 75
FM AMCONSUL GUAYAQUIL
TO USDOC WASHDC
INFO SECSTATE WASHDC 3961
AMEMBASSY QUITO

UNCLAS GUAYAQUIL 0941

EO 11652: N/A
TAGS: BEXP, EC
SUBJ: PRIVATE TRADE OPPORTUNITY-SPECIAL HANDLING

REF: (A) STATE'S A-7974 SEPTEMBER 20, 1973
(B) STATE'S A-3218 MAY 6, 1975

1. 331/02/P-0074
2. 060375
3. W. SCHRAGE
4. 331 ECUADOR
5. Y--CONSULTING ENGINEER
- 6A. REPLY TO--
- 6B. --
- 6C. AGRONOMICAL ENGINEER FERNANDO GONZALEZ, PO BOX
5028, GUAYAQUIL, ECUADOR
7. CABLE HOLMES; TELEX 3285; PHONE 524245
8. --
9. 101
- 9A. DIRECT SALE TO END-USER
10. DESCRIPTION
3551XXX-0800. ONE, TURNKEY PROJECT ENCOMPASSING PACK-
AGE MANUFACTURING AND PACKAGING PLANTS TO CONVENT
10,000 TONS (COFFEA ROBUSTA) BEAN COFFEE INTO CANNED
SOLUBLE INSTANT COFFEE, OPERATING DAILY 24 HOURS DURING
ANNUAL 300 WORKDAYS. INSTANT COFFEE PRODUCTION ESTI-
MATE NOT POSSIBLE. 60 CY AC AVAILABLE. ESTIMATED FOB
COST 800,000 DOLLARS.

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3551XXX-0000. ONE, TURNKEY PROJECT ENCOMPASSING PACK-

AGE MANUFACTURING AND PACKAGING PLANTS TO CONVERT
10,000 TONS OF CORN INTO CANNED CORN FLAKES, OPERATING
DAILY 24 HOURS DURING ANNUAL 250 WORKDAYS. CORN FLAKE
PRODUCTION ESTIMATE NOT POSSIBLE. 60 CY AC AVAILABLE.
NO COST ESTIMATE POSSIBLE.

SEND LITERATURE AND QUOTE C&F GUAYAQUIL. LONG TIME
FINANCING REQUIRED WHICH WILL BE SECURED BY LOCAL BANK
GUARANTEES.

AGR. ENG. GONZALEZ, FORMER SECRETARY OF AGRICULTURE, RE-
PUTABLE, WELL-KNOWN CONSULTING ENGINEER ON AGRICUTLURAL
MATTERS. WTDR IN PREP. END-USER OF TWO ABOVE PROJECTS
TO BE ONE OF LARGEST COFFEE PRODUCERS' COOPERATIVE IN
ECUADOR (NAME NOT DISCLOSED) PRESENTLY UTILIZING ENG.
GONZALEZ'S ADVISORY SERVICES.

11. CRITERIA C. PROBABILITY FOR SUCCESS (BEAT ITALIAN
COMPETITION) IS AVERAGE, AND VALUE OF ABOVE PROJECTS
EXCEEDS 1 MILLION DOLLARS.
DEWITT

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NNN

Message Attributes

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Decaption Note:
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Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Margaret P. Grafeld
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